General Service Administration Schedule Contract Price List
Multiple Award Schedule (MAS)

Federal Supply Service
Federal Supply Group: PROFESSIONAL SERIVCES
Authorized Federal Supply Schedule Price List
Contract No. GS-10F-0244S
Contract Period: April 25, 2006 – April 24, 2021

Price List current through Modification A812 dated February 4, 2020

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The Internet address for GSA Advantage!™ is www.GSAAdvantage.gov.

Contractor:	**Ascellon Corporation** 8201 Corporate Drive, Suite 1000 Landover, Maryland 20785 (301) 918-4070 www.ascellon.com
Business Size:	Small, Woman Owned Business
Contract Administrator: **Telephone:** **Fax:** **Email:**	Ade Adebisi 240-737-2024 301-918-4071 aadebisi@ascellon.com

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INFORMATION FOR CUSTOMERS

1a.   **Awarded Special Item Numbers (SIN):**

SIN	Description
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	Order-Level Materials (OLM)

1b.   **Identification of Lowest Price Model:** Not Applicable

1c.   **Hourly Rates and Description of Commercial Job Titles, Experience, Functional Responsibilities and Education:**

No.	Labor Category Title	Approved Hourly Rate
1.	Program Manager	$ 175.70
2.	Project Manager	$ 122.97
3.	Task Order Manager	$ 98.99
4.	Subject Matter Expert	$ 269.36
5.	Senior Executive	$ 283.62
6.	Management Consultant 1	$ 81.98
7.	Management Consultant 2	$ 105.43
8.	Management Consultant 3	$ 122.99
9.	Business Systems Analyst	$ 98.37
10.	Senior Analyst	$ 115.98
11.	Statistician	$ 107.36

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No.	Labor Category Title	Approved Hourly Rate
12.	Quality Assurance Analyst	$ 89.69
13.	Quality Assurance Manager	$ 115.00
14.	Configuration Management Analyst	$ 76.12
15.	Configuration Control Manager	$ 99.56
16.	Healthcare Consultant 1	$ 87.84
17.	Healthcare Consultant 2	$ 111.28
18.	Healthcare Consultant 3	$ 204.97
19.	Compliance and Privacy Consultant	$ 91.22
20.	Healthcare Reimbursement Specialist /Auditor	$ 109.82
21.	Trainer	$ 76.12
22.	Senior Trainer	$ 91.36
23.	Data Analyst/Data Custodian	$ 71.03
24.	Documentation Specialist	$ 47.82
25.	Technical Writer	$ 81.98
26.	Administrative Assistant	$ 45.47
27.	Senior Administrative Assistant	$ 53.29

*** See Pages 5 – 11 for labor category descriptions.*

2. **Minimum Order:** $100.00

3. **Maximum Order:** $1,000,000.00

4. **Geographic Coverage (delivery area):** Worldwide locations.

5. **Point(s) of Production:** Worldwide locations.

6. **Discount from List Prices or Statement of Net Price:** All prices herein are net.

7. **Quantity Discounts:** None

8. **Prompt Payment Terms:** 0% net 30 days. **Information for Ordering Offices:** Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. **Notification Whether Government Purchase Cards Are Accepted at or below the Micro-Purchase Threshold:** Will Accept

9b. **Notification Whether Government Purchase Cards Are Accepted above the Micro-Purchase Threshold:** Will Accept

10. **Foreign Items:** None.

11a. **Time of Delivery:** Time of delivery is specified in negotiated delivery/task orders.

11b. **Expedited Delivery:** Items available for expedited delivery are noted in this price list.

11c. **Overnight and 2-Day Delivery:** Overnight and two-day delivery are not available.

11d. **Urgent Requirements:** Urgent requirements are specified in negotiated delivery/task orders.

12. **F.O.B. Point(s):** Destination

13a. **Ordering Address:**

        Ascellon Corporation
        8201 Corporate Drive, Suite #1000
        Landover, Maryland 20785
        Attention: Ade Adebisi
        Phone: 240-737-2024
        Fax: 301-918-4071
        E-Mail: aadebisi@ascellon.com

13b. **Ordering Procedures:** For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment Address:** Should Electronic Funds Transfer (EFT) payment be available, Ascellon requests that the EFT remittance be specified as follows:

> Ascellon Corporation
> SunTrust Bank MD
> ABA (specified at time of task order award)
> Checking Account (specified at time of task order award) Largo, Maryland
> 20722

Should EFT not be available, the remittance address is as follows:
> Ascellon Corporation
> 8201 Corporate Drive, Suite #1000
> Landover, Maryland 20785
> Attn: Accounts Receivable

15. **Warranty Provision:** Provision for any appropriate and applicable warranties shall be specifically identified in individual orders. Such warranties are subject to the negotiation between the ordering agencies and the contractor.

16. **Export Packaging Charges:** Not Applicable

17. **Terms and Conditions of Government Commercial Credit Card Acceptance:** Ascellon accepts government commercial credit cards in accordance with government commercial credit card program guidelines.

18. **Terms and Conditions of Rental, Maintenance, and Repair:** Not applicable.

19. **Terms and Conditions of Installation:** Not applicable.

20. **Terms and Conditions of Repair parts:** Not applicable.

20a. **Terms and Conditions for Other Services:** Not applicable.

21. **List of Services and Distribution Points:** Not applicable.

22. **List of Participating Dealers:** Not applicable.

23. **Preventive Maintenance:**   Not applicable.

24a. **Special Attributes:** Not Applicable.

24b. **Section 508 Compliance Information:** Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services on contractor's website at: www.ascellon.com. The EIT standards can be found at: www.Section508.gov.

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25.   **Data Universal Number System (DUNS) Number:** 94-312-5435

26.   **Notification Regarding Registration in System for Award Management (SAM) database:** Registered. Cage Code: 1HVT3.

LABOR CATEGORY DESCRIPTIONS

No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
1	Program Manager	10	Develops Program Management Plan (PMP), including detailed work plans, schedules, program estimates, resource plans, and status reports, Work Breakdown Structures (WBS) and work packages.	Master's degree
2	Project Manager	5	Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for performance tracking and analysis. Ensures adherence to quality standards, reviews and approves deliverables.	Bachelor's degree
3	Task Order Manager	3	Responsible for all aspects of the development and implementation of assigned tasks and provides a single point of contact for those tasks. Develops detailed work plans, schedules, task estimates, resource plans, and status reports.	Bachelor's degree
4	Subject Matter Expert	10	Performs as a consultant in highly specialized, leading-edge technologies and/or methodologies. Provides highly technical and specialized guidance concerning solutions to complex problems. Performs elaborate analyses and studies. Prepares reports and gives presentations. Works independently or as a member of a team.	Master's or Doctoral degree

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No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
5	Senior Executive	15	Leads organization toward objectives; advises clients, subordinates, and consultants; and reviews results of business operations. Represents organization to major stake holders, government agencies, business and academic communities, and the public.	Masters or Doctoral degree
6	Management Consultant 1	3	Develops analytical and computational techniques and methodology for problem solutions. Directs enterprise wide systems planning, business information planning, business and analysis. Manages process and data modeling in support of the planning and analysis efforts using both manual and automated tools.	Bachelor's
7	Management Consultant 2	5	Serves as a Technical Project Lead or Manager across major technical areas of the project, applying a wide spectrum of disciplines for the planning, analysis, design, implementation and support of assigned tasks. Performs enterprise wide strategic systems planning, business information planning, business and analysis.	Bachelor's degree
8	Management Consultant 3	5	Serves in a senior supervisory role on a large multi-task effort, applying a wide spectrum of disciplines for the planning, analysis, design, implementation and support of assigned tasks. Oversees development of analytical and computational techniques and methodology for problem solutions.	Master's
9	Business Systems Analyst	3	Under general direction, analyzes and defines business processes, systems scope, and objectives through research and fact-finding combined with an understanding of applicable business systems and industry requirements.	Bachelor's degree

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No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
10	Senior Analyst	7	Provides direction for personnel performing development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, and for progress in accordance with schedules.	Bachelor's degree
11	Statistician	3	Applies analytical principles to the collection, analysis, and presentation of numerical data. Contributes to scientific inquiry by applying mathematical and statistical knowledge to the design of surveys and experiments; the collection, processing, and analysis of data; and the interpretation of the results. Prepares written or verbal questionnaires and establish sampling rules and other technical aspects of the survey, and later analyze the results to make them usable for decision makers.	Master's degree
12	**Quality Assurance Analyst**	2	Implements Quality Assurance procedures to ensure that all information systems products and services meet organization standards and end-user requirements. Performs and leads tests of software to ensure proper operation and freedom from defects. Performs complex workflow analysis and recommends quality improvements.	Bachelor's degree
13	Quality Assurance Manager	4	Administers change control process and ensures adequate product testing prior to implementation. Administers problem management process including monitoring and reporting on problem resolution. Makes recommendations regarding the acquisition and/or implementation to improve systems efficiency.	Bachelor's degree

No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
14	Configuration Management Analyst	3	Identifies and documents system risks, tracks changes to the operational baseline, and coordinates builds through the appropriate Configuration Management Board (CMB). Maintains ongoing process of accepting requests, analyzing them, submitting to management and processing according to feedback. Develops processes for all aspects of change management.	Bachelor's degree
15	Configuration Control Manager	7	Establishes and manages electronic project document control and baseline configuration management activities, and project library. Enters data into document control system, scans documents and posts the images to system, files hard copies, and maintains files.	Bachelor's degree
16	Healthcare Consultant 1	5	Conducts initial, follow-up/revisits, reviews complaints or conducts special investigations or monitoring reviews, and is available to conduct a crisis review affecting residents and patients of healthcare facilities. Coordinates the surveillance and regulation of health care providers to ensure that care provided meets professional standards of practice and complies with State and Federal statutes and regulations.	Bachelor's degree
17	Healthcare Consultant 2	5	Evaluates medical documentation, treatment and staffing to ensure providers and facilities meet conditions of quality care as specified in the regulations. Provides continuous improvement, training consulting services to healthcare providers.	Master's degree
18	Healthcare Consultant 3	5	Provides expertise to in reviewing treatment plans, medical necessity of treatments, and adherence to Federal and State regulations in the areas of quality of patient care. Provide expert testimony and review complex medical cases, including the adjudication of medical coverage appeals.	Master's or Doctoral degree

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No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
19	Compliance and Privacy Consultant	5	Develops and monitors programs, policies and practices to ensure compliance with statutory and regulatory compliance and privacy/security requirements. Also responsible for analyzing Federal and State regulations and collaborating successfully with customers in the design, development and deployment of privacy policy, processes and systems.	Bachelor's degree
20	**Healthcare Reimbursement Specialist/Auditor**	7	Provide expertise in the area of reimbursement policies and practices, healthcare billing, cost reimbursement; government healthcare recovery audit processes; electronic data systems related to billing, reimbursement and medical records; and internal compliance systems to ensure appropriate billing.	Bachelor's degree
21	Trainer	3	Develops instructor materials (course outline, background material, and training aids); assists in the development of student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms); trains personnel by conducting formal classroom course, workshops, seminars, and/or computer-aided training.	Bachelor's degree
22	Senior Trainer	5	Develops all instructor materials (course outline, background material, and training aids); develops all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms); trains personnel by conducting formal classroom course, workshops, seminars, and/or computer-aided training; and provides daily supervision and direction to training staff.	Bachelor's degree

No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
23	Data Analyst/Data Custodian	4	Provides technical expertise and support in the use of database management systems. Defines file organization, indexing methods, and security procedures for specific user requirements. Develops, implements, and maintains database back-up recovery procedures and ensures that data integrity, security, and recoverability are built into the database management system applications.	Bachelor's degree
24	Documentation Specialist	2	Produces major documentation, technical and non-technical writing/editing, graphics, brochures, and/or manuals. Determines schedule for document submission and coordinate final printing and distribution. Under general supervision, prepares and/or maintains systems, programming, and operations documentation, including user manuals.	Bachelor's degree
25	Technical Writer	4	Assists in collecting and organizing information required for preparation of reports, studies, and analyses for (a) documenting proposed managerial or organizational improvements including developmental, consultative, or implementation efforts; (b) for documenting workshop results; and (c) for description and summary of survey results with associated graphs, charts, tables, and briefings.	Bachelor's degree
26	Administrative Assistant	3	Performs diversified clerical, administrative, and general office duties. Acts as a receptionist, screens telephone calls, letters, and/or visitors, answers routine questions and furnishes information. Schedules appointments, maintains and disseminates schedules and work plans, and coordinates arrangements for meetings and conferences, transcribes dictation, often of a confidential nature.	Associate's degree

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No.	Commercial Job Title	Experience (Years)	Functional Responsibility	Education
27	Senior Administrative Assistant	6	Provides administrative support to business and management personnel working closely with the Project Director and other project staff. This includes, but is not limited to project administration, program management support, producing all project related correspondence, maintaining web sites and databases, scheduling meetings and reservations, and maintaining document libraries.	Associate's degree

Experience/Education Substitution Table

The matrix below illustrates how Ascellon may substitute years of experience to satisfy minimum education requirements for any labor category.

		Labor Category Education Requirement				
		High School	Associate's	Bachelor's	Master's	Doctorate
Candidate Education Level	High School		2	6	10	
	Associates			4	12	
	Bachelor's				4	10
	Master's					5
	Doctorate					

THE SERVICE CONTRACT LABOR STANDARDS (SCLS) APPLICABILITY: The SCLC (formerly SCA) is applicable to this contract as it applies to the entire MAS and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional and managerial employees, this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when SLSC labor categories/employees are added to the contract through the modification process, the contractor will inform the Contracting Officer and establish a SCLS matrix identifying the SCLS Eligible Contract Labor Category, SCLS Equivalent Code Title, and Wage Determination Number.

ABOUT THE GSA FEDERAL SUPPLY SCHEDULE

GSA has improved efforts to make buying commercial services easier for federal customers by awarding GSA Schedule Contracts. Under the Federal Supply Schedule Program, GSA enters into government-wide contracts with commercial firms to provide products and services, at stated prices, for given periods of time. This streamlined procurement vehicle significantly reduces the time required to obtain services because GSA has reviewed vendors' capabilities, negotiated rates, and pre-qualified vendors to provide services and products. Therefore, federal customers can place orders directly with schedule contractors without seeking further competition, synopsizing requirements, making determinations of fair and reasonable pricing, or considering small business set asides.

ADVANTAGES OF USING THE GSA SCHEDULE

Using GSA Schedule contracts to place an order provides many benefits to the ordering agency. These benefits include:

- Flexibility
  - Wide selection of services
  - Available to ALL federal agencies and authorized users
  - No maximum order limit or contract ceiling
- Cost Savings
  - Reduced procurement lead-times and administration costs
  - No Fed Biz Ops synopsis required
  - Prices determined to be fair and reasonable
  - Easy ordering process for services
  - Blanket purchase agreement may be established for additional discounts
- Peace of Mind
  - Compliance with all applicable regulations
  - Competition requirements have been met
- Control

- Direct relationship between ordering agency and contractor

- Ordering agency determines selection criteria and selects contractor

AUTHORIZED USERS

Authorized users of the GSA Multiple Award Schedule (MAS) include:

- All federal agencies and activities in the executive, legislative, and judicial branches

- Government contractors authorized in writing by a federal agency pursuant to CFR 51.1

- Mixed ownership government corporations as defined in the Government Corporation Control Act

- The government of the District of Columbia

- Other activities and organizations authorized by statute or regulation to use the GSA as a source of supply

TO ORDER MAS SERVICES

GSA's streamlined ordering procedures have reduced the tedious, time-consuming government procurement process to a few simple steps. GSA has accomplished this by pre-qualifying vendors to perform a wide range of services. GSA has reviewed vendor qualifications, capabilities, and cost schedules in advance of the need for services, and identified these vendors, by type of service, on its Advantage! ™ Website. This approval is valid for all organizations in the federal government and other governmental agencies, and the entire process can be completed in as little as a few weeks.

To obtain GSA MAS services and products, federal agencies work directly with approved GSA MAS contractors such as Ascellon Corporation. For delivery orders under the micro-purchase threshold, agencies can order services simply by placing an order directly with their contractor of choice. For delivery orders over the micro-purchase threshold, agencies use the following simplified procedure for placing an order:

Step 1: Prepare a Request for Quotes which includes:

- A performance-based statement of work that outlines the work to be performed

- Type of task order-Labor Hour (LH) or Firm Fixed Price (FFP)

- Basis to be used for contractor selection (i.e., best value, etc.)

Step 2: Transmit the Request for Quotes to contractors:

- Select at least three (more if TO is over $1M) qualified contractors on the schedule

- Send request for quotes to selected contractors

Step 3: Evaluate quotes:

- Evaluate responses based upon the factors identified in the request for quotes

Step 4: Select the contractor to receive the order:

- Place the order directly with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.)

- Issue directly from requesting government agency's contracting office to the selected contractor without GSA involvement in the procurement process. All task order reporting requirements and remission of fees to GSA are the responsibility of the contractor.

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COMPANY INFORMATION

Who We Are

Founded in 1996, Ascellon is a widely respected Professional Services company, specializing project and program management, business services support and information technology (IT) services. We provide comprehensive professional services to organizations of all sizes, applying our expertise in healthcare, IT and program management.

Our proprietary, ISO 9001:2015 Registered, Quality Management System enables Ascellon to fast-track projects, reduce risk and apply best practices so customers can achieve consistent, cost efficient, quality results, within predictable timeframes. This unique value proposition has rewarded customers with an exceptional Return on Investment (ROI). It has also rewarded Ascellon with robust growth for nearly two decades.

What We Offer

A Breadth of Integrated Capabilities

Ascellon specializes in using analytics, IT and program management to target problems and achieve breakthroughs. We can answer small, narrowly defined challenges, and we can utilize our capabilities to customize a turnkey program for gathering and analyzing data, identifying and applying best practices, educating and training, managing ongoing operations, monitoring results and supporting ongoing process improvement.

Compliance Monitoring, Survey and Certification

Ascellon provides direct support to government agencies as an independent monitor of healthcare facilities through regulatory and compliance surveys. Our expertise covers residential and non-residential health care facilities, including long-term care, hospice, intermediate care, adult day care, community mental health centers, psychiatric hospitals, and more.

Life Safety Code Consulting & Training

Ascellon offers expertise in Life Safety Code consulting, training and inspection services as they apply to healthcare facilities, specifically those that provide services, treatment and occupancy for nursing home residents. Our areas of expertise include NFPA 101® Code for safety to Life from Fire in Buildings and Structures.

Program Integrity

Ascellon's Program Integrity practice area offers a range of services that include review of payment systems, medical records, analysis of reimbursement patterns, and risk modeling. We

perform rigorous medical records and facility audits that identify fraud, waste, and abuse behaviors in government funded healthcare programs and improve the overall effectiveness of services our customers provide to their beneficiaries.

Program Management

Ascellon enables customers to improve management control, responsiveness and productivity while cutting costs and risks. We work with our customers to establish performance requirements on programs and then develop meaningful metrics to measure performance. Through effective performance monitoring, we provide senior managers with the insight to evaluate program or business activities and how they affect outcomes.

We assist organizations in transforming loosely structured program management functions into high-functioning Program Management Offices (PMO) utilizing PMBOK based methodologies, ISO 9001:2008 quality management systems, and other standardized tools. We can help to align PMO infrastructure and processes with organization goals and strategies. Our services in this area also include enterprise portfolio management, governance process methodology, and development of dashboards for senior management.

SIN 541611: Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

Ascellon staff and consultants have hands-on technical experience derived from working on many highly complex consulting projects for various customers. We employ quality standards that ensure consistent high-quality products on all projects.

Ascellon's Program/Project management process capitalizes on and applies concepts of standardized processes derived from our ISO 9001-2015 Quality Management System.

High-quality program/project management and integration services are a key to the success of all products and services provided to our clients. Ascellon exercises great diligence in understanding and focusing on the customer's concerns, requirements, and expectations throughout the life cycle of the program/project. Our team employs a cohesive, systematic and integrated approach to program/project management services. Our staff bridges the gap between visionary process management and technology services to optimize organizational performance.